BenchMark Advisors

Planning and Conservation Strategy

Survey/Mapping

PHASE 1

Assimilate Data Available from local municipalities or from public domain sources.

PHASE 4

Survey final easement boundary for plat purposes

Land Planning

PHASE 1

Land Resource Analysis

- Topography
- Vegetation
- Hydrology
- Geology and Soils
- Ecological And Wildlife
- Adjacent land uses
- Other

PHASE 2

- Yield/As-of-Right Plans
- Conservation Plans

PHASE 3

- Final Exhibits for Land Resource Analysis

PHASE 4

- Compile Final Report for Appraisal Back-Up

Appraiser

PHASE 1

Preliminary Analysis

- Research
- Preliminary Valuation

PHASE 4

Final Appraisal

- Before Easement
- After Easement

Final Appraisal Must be done within 30 days of Easement being placed.

Land Trust

Review Local, Regional and National Land Trusts for Most Viable Trust to Accept Easement.

- Site Visits with 2-3 Candidates.
- Determine Best Alternative.
- Review "Model" Easement.
- Select Land Trust
- Negotiate Terms of Easement.
- Monitoring Strategy

Legal

Select Legal Counsel with Knowledge and Experience with IRS Code Requirements.

- OwnershipRequirements
- Beneficiaries

Accountant

Owners Accountant to Review and Advise on Owners Tax Status and Eligibility. Knowledge and Experience with IRS Code Requirements.

- Charitable Contibutions
- Adjusted Gross Income
- Carry Forward Eligibility

Engineering

Review of Planning **Documents and Providing** Cost Data as may be Required by Appraiser

Review Appraiser

Not a Second Appraisal This is a "Desk Review" of Appraisal for Compliance

Easement Legal

Possible Legal Costs by Land Trust Counsel to Draft **Easement Document**

Endowment

Endowment May Be Required To Fund Ongoing Monitoring

Organization Chart

For Placement of a Conservation Easement